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11 December 1968

MEMORANDUM FOR THE RECORD

SUBJECT: CS SENIOR SEMINAR -- Follow-up Interview with
[redacted] 6 December 1968

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1. In this follow-up interview [redacted] confirmed his belief in the usefulness of a seminar in which "the most experienced minds would focus on the most difficult problems." He speculated that the seminar might consider different topics each time, although of course, one might return after a couple of years to an examination of a matter previously scrutinized.

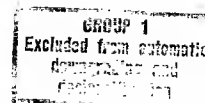
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2. [redacted] noted that the opposition was showing decided resourcefulness in the discovery and identification of CS personnel and operations. This, coupled with the fact that more and more areas of the world are becoming less permissive in regard to operational climate, suggests the type of significant problem that could be discussed in such a seminar. Basically, the seminar could serve as a useful vehicle for the generalizing of the best lessons learned in the CS world-wide. For example, through [redacted] a modified version of FE Division's monthly reporting system has been adopted by EUR Division. Also, EUR now has periodic formal sessions with SB Division to examine progress against the Soviet target. Different approaches to the target are being taken in various stations and eventually it should prove possible to determine the relative efficacy of these approaches.

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3. [] thought that the whole philosophy of formal "recruitment" could be profitably discussed. He believes that there is excessive focus on the "pitch" itself, sometimes with counter-productive results. Very often a relationship may produce information and documents without any specific articulation of a Case Officer/Agent relationship. And yet, with the justification of "professionalism" some supervisors will press for formal recruitment.

4. The problem of emerging elites was also raised. Despite formal programs we are still not going about -- either efficiently or successfully -- the matter of influencing younger people who may prove to be future leaders in their countries.

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Coordinator,
CS SENIOR SEMINAR

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